Bilevel Optimization and Pricing Problems Martine Labbé

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Outline

•Bilevel optimisation

Linear bilevel optimization

Pricing problem

PART I: Bilevel optimization

Bilevel Optimization Problem

$$\begin{array}{ll} \max_{x,y} & f(x,y) \\ \text{s.t.} & (x,y) \in X \\ & y \in S(x) \\ \text{where} & S(x) = \operatorname*{argmax}_y g(x,y) \\ & \text{s.t.}(x,y) \in Y \end{array}$$

First paper on bilevel optimization

Bracken & McGill (OR, 1973): First bilevel model, structural properties, military application.

Mathematical Programs with Optimization Problems in the Constraints

Jerome Bracken and James T. McGill

Institute for Defense Analyses, Arlington, Virginia

(Received October 5, 1971)

This paper considers a class of optimization problems characterized by constraints that themselves contain optimization problems. The problems in the constraints can be linear programs, nonlinear programs, or two-sided optimization problems, including certain types of games. The paper presents theory dealing primarily with properties of the relevant functions that result in convex programming problems, and discusses interpretations of this theory. It gives an application with linear programs in the constraints, and discusses computational methods for solving the problems.

Adequate framework for Stackelberg game

- Leader: 1st level,
- Follower: 2nd level,
- Leader takes follower's optimal reaction into account.



Heinrich von Stackelberg (1905 - 1946)

Applications

- Economic game theory
- Production planning
- Revenue management
- Security



Example: a linear BP



Coupling constraints

The follower sees only the second level constraints



$\max_{x,y}$	$f_1x + f_2y$
s.t.	$(x,y) \in X$
	$\max_{y} g_1 x + g_2 y$
	$s.t.(x,y) \in Y$

Coupling constraints

The follower sees only the second level constraints



$X \cap Y =$ High Point Relaxation (HPR)

Coupling constraints



Infeasible BP

$\max_{x,y}$	$f_1x + f_2y$
s.t.	$(x,y) \in X$
	$\max_{y} g_1 x + g_2 y$
	$s.t.(x,y) \in Y$

	Feasible BP
$\max_{x,y}$	$f_1x + f_2y$
	$\max_{y} g_1 x + g_2 y$
	$\mathrm{s.t.}(x,y) \in Y \cap X$

Multiple second level optima



PART II: Linear Bilevel optimization

Linear BP

$$\max_{x} c_{1}x + d_{1}y$$
s.t.
$$A_{1}x + A_{1}y \leq b_{1} \mathbf{X}$$

$$\max_{y} [c_{2}x +]d_{2}y,$$
s.t.
$$A_{2}x + B_{2}y \leq b_{2} \mathbf{Y}$$

0/1 Programming is a special case of BO (Audet et al. 1997)

$$x \in \{0,1\} \Leftrightarrow v = 0 \text{ and } v = \underset{w}{\operatorname{argmax}} \{w : w \le x, w \le 1-x, w \ge 0\}$$





• Linear BP is strongly NP-hard (Hansen et al. 1992)

•MILP is a special case of Linear BP

•IR is not convex and may be disconnected.

Linear BP

(Bialas & Karwan(1982), Bard(1983)).

- IR is the union of faces of XnY
- •If Linear BP is feasible, then there exists an optimal solution which is a vertex of XnY.



Linear BP- single level reformulation

x

 $c_1x + d_1y$ max x $A_1x + B_1y \le b_1$ s.t. $\max d_2 y$, \boldsymbol{y} s.t. $B_2 y \leq b_2 - A_2 x$ (λ)

$$\max_{x} \quad c_{1}x + d_{1}y$$
s.t.
$$A_{1}x + B_{1}y \leq b_{1}$$

$$B_{2}y \leq b_{2} - A_{2}x$$

$$\lambda B_{2} = d_{2}$$

$$\lambda \geq 0$$

$$\lambda (B_{2}y - b_{2} + A_{2}x) = 0$$

Linear BP- single level reformulation

$$\begin{array}{cccc} \max_{x} & c_{1}x + d_{1}y & \max_{x} & c_{1}x + d_{1}y \\ \text{s.t.} & A_{1}x + B_{1}y \leq b_{1} & \text{s.t.} & A_{1}x + B_{1}y \leq b_{1} \\ & B_{2}y + A_{2}x \leq b_{2} & & B_{2}y + A_{2}x \leq b_{2} \\ & \lambda B_{2} = d_{2} & & \lambda B_{2} = d_{2} \\ & \lambda \geq 0 & & \lambda \geq 0 \\ \hline & \lambda(B_{2}y - b_{2} + A_{2}x) = 0 & & \lambda \leq M_{d}z \\ & A_{2}x + B_{2}y \geq b_{2} - M_{p}(1 - z) \end{array}$$

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 $z \in \{0,1\}^m$

Linear BP- single level reformulation

$$\max_{x} \quad c_{1}x + d_{1}y \\ \text{s.t.} \quad A_{1}x + B_{1}y \leq b_{1} \\ \max_{y} d_{2}y, \\ \text{s.t.} \quad B_{2}y \leq b_{2} - A_{2}x \quad (\lambda)$$

- Branch & Bound (Hansen et al. 1992)
- Branch & Cut (Audet et al. 2007)
- Finding a valid M_d amounts finding a vertex of $\{\lambda B_2 = d_2, \lambda \ge 0\}$

with largest coordinate which is NP-hard (Kleinert et al., 2019).

PART III: Pricing problems

Adequate framework for Price Setting Problem

$$\begin{array}{ll} \max_{T \in \Theta, x, y} & F(T, x, y) \\ \text{s.t.} & \min_{x, y} f(T, x, y) \\ & \text{s.t.}(x, y) \in \Pi \end{array}$$

Applications



Price Setting Problem with linear constraints



•
$$\Pi = \{x, y : Ax + By \ge b\}$$
 is bounded

•
$$\{(x, y) \in \Pi : x = 0\}$$
 is nonempty

Example: 2 variables in second level



Example: 2 variables in second level



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The first level revenue



Network pricing problem (Labbé et al. 1998)

- network with toll arcs (A_1) and non toll arcs (A_2)
- Costs c_a on arcs
- Commodities (o^k, d^k, n^k)
- Routing on cheapest (cost + toll) path
- Maximize total revenue



- UB on $(T_1 + T_2) = SPL(T = \infty) SPL(T = 0) = 22 6 = 16$
- $T_{2,3} = 5, T_{4,5} = 10$



Network pricing problem

 $\sum T_a \sum n^k x_a^k$

 $\max_{T \ge 0}$

 $\min_{x,y}$

s.t.

 $\begin{aligned} &a \in A_1 \quad k \in K \\ &\sum_{k \in K} \left(\sum_{a \in A_1} (c_a + T_a) x_a^k + \sum_{a \in A_2} c_a y_a \right) \\ &\sum_{a \in i^+} \left(x_a^k + y_a^k \right) - \sum_{a \in i^-} \left(x_a^k + y_a^k \right) = b_i^k \quad \forall k, i \\ &x_a^k, y_a^k \ge 0, \quad \forall k, a \end{aligned}$

NPP: single level reformulation

 $\max_{T,x,y,\boldsymbol{\lambda}}$

s.t.

$$\sum_{k \in K} n^{k} \sum_{a \in A_{k}} T_{a} x_{a}^{k}$$

$$\sum_{a \in i^{+}} (x_{a}^{k} + y_{a}^{k}) - \sum_{a \in i^{-}} (x_{a}^{k} + y_{a}^{k}) = b_{i}^{k} \quad \forall k, i$$

$$\lambda_{i}^{k} - \lambda_{j}^{k} \leq c_{a} + T_{a} \quad \forall k, a \in A_{1}, i, j$$

$$\lambda_{i}^{k} - \lambda_{j}^{k} \leq c_{a} \quad \forall k, a \in A_{2}, i, j$$

$$\sum_{a \in A_{1}} (c_{a} + T_{a}) x_{a}^{k} + \sum_{a \in A_{2}} c_{a} y_{a} = \lambda_{o^{k}}^{k} - \lambda_{d^{k}}^{k} \quad \forall k$$

$$x_{a}^{k}, y_{a}^{k} \geq 0 \quad \forall k, a$$

$$T_{a} \geq 0 \quad \forall a \in A_{1}$$

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Solution approach

- MILP formulation
- Tight bound "big M" very effective
- Branch & cut

Product pricing

Seller Consumers R_i^k n^k p_i

 R_i^k is the reservation price of consumer k for product i

Product pricing

•PPP is Strongly NP-hard even if reservation price is independent of product (Briest 2006)

•PPP is polynomial for one product or one customer.

PPP - bilevel formulation

 $\max_{p \ge 0}$

s.t.

 $\sum_{k \in K} n^k \sum_{i \in I} p_i x_i^k$ $\max_{x^k} \sum_{i \in I} (R_i^k - p_i) x_i^k, \quad k \in K$ s.t. $\sum_{i \in I} x_i^k \le 1$ $x_i^k \ge 0$

PPP - single level formulation

$$\begin{split} \max_{p \geq 0} & \sum_{k \in K} n^k \sum_{i \in I} p_i x_i^k \\ \text{s.t.} & \sum_{i \in I} (R_i^k - p_i) x_i^k \geq R_j^k - p_j, \quad j \in I, k \in K \\ & \sum_{i \in I} (R_i^k - p_i) x_i^k \geq 0, \quad k \in K \\ & \sum_{i \in I} x_i^k \leq 1 \\ & x_i^k \geq 0 \end{split}$$

PPP: MILP formulation (Heilporn et al., 2010, 2011)

•MILP formulations

- Convex hull for k=1
- •Branch & cut, branch & price

PPP: gap (Violin, 2014)

20 - 90 products 20 - 90 customers



PPP: computing time



RECAP







Conclusion

- Bilevel model: rich framework for pricing in network-based industries.
- Models: theoretically and computationally challenging.
- Need to exploit problem's inner structure.
- Analysis of basic model: relevant and useful for attacking real applications (http://www.expretio.com/).
- Integration of real-life features (congestion, market segmentation, dynamics, randomness...).
- Investigate variants of product pricing.



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